

CASE STUDY

Tobyhanna Federal Credit Union

Rooted in History - Looking to the Future

Pennsylvania's Tobyhanna Federal Credit Union (TobyFCU) originated in 1954 for the employees and family members of the Tobyhanna Army Depot. This field of membership remained virtually unchanged until the 1990's when several mergers brought the credit union into several new counties.

TobyFCU believes that it is not only important to keep providing the best member service, but to continue searching for the newest trends and fulfilling the members needs in the overall growing financial world. This means the continual addition of new products and services. To accomplish these goals TobyFCU utilizes a lot of technology and therefore needed a way to make sure that systems are always up and running and data is reliably backed up and easily restorable.

The Challenge

As its back-office applications capacity approached over 500 GBs, TobyFCU saw its tape-based backup process become increasingly cumbersome and the constant rotation of tapes and getting them somewhere safe outside the credit union was a real burden. The need to streamline the data protection and recovery management process and improve the performance and reliability of backups and restores had become pretty apparent.

The Solution

Travis Frey, VP of Technology for TobyFCU, was sold on the idea of moving to "the cloud" for some of their more critical business data, but needed to find the right vendor to accomplish this. "We looked at various providers for similar types of services pertaining to online back-ups, but none of them gave us the warm and fuzzy feeling like we got after our visit with Technology Partners. Plus their **Absolute Data Recovery-Credit Unions** solution was truly easy to set up and has been to maintain. They have a proven track record within the financial industry and an understanding of the sensitive and confidentiality association with financial data. I spoke with several other local credit unions that had been using the solution and all had nothing but great things to say about their experience."



Technology Partners' solution offered a different approach where an initial full "seed" was stored offsite at their highly-secure storage vault. Daily block-level changes were detected within files or databases and then subject to compression and encryption prior to being pushed outbound over existing Internet circuits in a disk-to-disk, offsite storage process. The result is a complete backup, protected in a world-class data center, but with super fast speed.

Compliance? Check That!

TobyFCU is regulated by the NCUA, which mandates that data be accessible for up to seven years. “We probably have at least 10 TBs of data that we have to keep on file just in case we ever need to go back and find it,” says Frey. “Deploying **ADR-Credit Unions** gave us the ability to provide a quick restore through our primary vault, while having a secondary replication vault to ensure business continuity and to store important, yet less-frequently-accessed data.”

Conclusion

In looking for a more efficient solution that answered requirements for faster, more reliable and easier-to-manage backup and recovery processes, TobyFCU successfully deployed Technology Partners’ ADR-Credit Unions technology to replace its cumbersome tape solution. By utilizing online data protection and recovery software and leveraging inexpensive and reliable disk arrays, TobyFCU realized tangible cost savings through a streamlined data protection process that required less maintenance and management resources.



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“Technology Partners has been there for us from the very start and has been helpful recommending ways to make things run even smoother,” Frey concludes. “We liked the **ADR-Credit Unions** approach to back-ups and disaster recovery over the ‘run-of-the-mill’ typical online service providers. Being able to meet our data center needs and giving us the assurance that we will always have the data, along with the mostly hands-off styled approach of backing up data made Technology Partners a logical fit for us. They’ve been there for us from the very start of this project and have been very helpful on making recommendations on ways to make things run even smoother. We consider Technology Partners a true partner and not ‘just another vendor.’ They really do live up to their name!”

Feel Secure With Technology Partners

Put Technology Partners to work for your credit union and give yourself peace of mind knowing that all of your data will be protected and easily retrievable with the fully NCUA approved **Absolute Data Recovery-Credit Unions** system.

Contact us today at (860) 430-3290 or email sales@tpartners.com for more information.

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